



**AEO Consulting**  
**Cost Effective Investment Solutions**

[www.aeogroup.com](http://www.aeogroup.com)

111 Hagley Road, Edgbaston  
Birmingham, B16 8LB

# Executive Summary



**AEO Consulting** is an advisory specialist division of AEO (Group) Ltd which delivers a cost effective investment solutions to its clients world-wide.

Our clients come from various sectors including:

- Transportation (Road, Rail, Air and Marine),
- Property
- Building
- Hotel and Hospitalities
- Oil & Gas and Petrochemicals
- Utilities (power, telecommunications and water)
- Civil Engineering

•Our main areas of expertise covers:

Aviation & Air Transport Consultancy

•Business Consultancy

•Project Consultancy

•Contract & Dispute Resolution Consultancy

**AEO Consulting** is committed to the provision of competitively priced, high quality consultancy support to its clients world-wide where the client's objectives are the development of strategic plans and current business operations for the achievement of sound financial performance and best business practices. **AEO Consulting's** success is derived largely through its project management style and by fostering a long

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For any query about AEO Consulting, please contact us at [consulting@aeogroup.com](mailto:consulting@aeogroup.com)

# Business Consultancy



**AEO Business Consultancy** recognizes the dynamics of the current global business environment and the need for companies to focus on their core competencies to deliver shareholders value.

We draw upon a vast pool of experience, employing Industrialists, experts in Corporate and Business Strategy, Business Managers, Company Doctors, Corporate Finance, Management Accountant, Bankers, IT Specialist, Interim Managers, Public Sector Managers, Lawyers and Constructors. Alongside these individuals we retain strong links with Industry Experts and Leading Academic Institutions in practically every field of Built Environment, Infrastructure and Construction related business.

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- Corporate Strategy & Development
- Market & Business Development
- Web Development & Management, Web Promotion
- Investment Strategy & Appraisal
- Corporate & Project Turnaround
- Interim Management
- Due Diligence
- Institutional Strengthening & Development
- Public Sector Advisory Services

# Aviation and Air Transport



**AEO Aviation & Air Transport Consultancy** was formed through strategic partnering with other air transport specialist consultancy and major well renowned academic institution such as Falcon Consultancy and Cranfield School of Aeronautic & Air Transport in the UK, and Springfountain of Nigeria, the leading African based Aviation Consultancy.

AEO Aviation & Air Transport Consultancy offer a broad range of services, which can be tailored to suit individual clients needs, in the areas of:

- Corporate Strategy
- Business Planning
- Performance & Quality Improvement

At AEO, we are committed to the provision of competitively priced, high quality consultancy support to companies in the civil air transport industry, world-wide where the client's objectives are the development of strategic plans and current operations for the achievement of sound financial performance and best business practices.

The successful delivery of the assignment is ensured through the high caliber of its project management and the careful selection of consultants to match, exactly, the specific skills defined in the client's brief.

Consultancy teams are assembled exclusively from a selected list of consultants across all the principal disciplines of civil aviation.

# Project Delivery



**AEO Project Delivery Consultancy** philosophy is to act as an extension to its clients organisation by providing total holistic project delivery support, with the ultimate objective to ensure our client project that investments are well planned, implemented and completed to programme and budget. **AEO** core staff have an extensive multi million dollar project delivery experience in UK and overseas countries working for private sectors, public sectors, International Funding Agency, International Government, Banks and Financial Institutions, Project Promoters, Owners and Operators.

With collective experience of core staff in excess of 75 years, working at various levels across the corporate business environment world-wide, we are able to offer our clients high level strategic Project Delivery Consultancy services:

- Project leadership
- Contract & Procurement
- Design Interface Management
- Commercial Management
- Programme Management
- Construction Management

# Contract and Dispute Resolution



**AEO Contract & Dispute Resolution Consultancy's** priority is to provide contractual advice and resolve disputes in the least damaging approach that preserves business relationships at a minimum expense.

Areas of expertise include:

- Arbitration & Litigation Support
- Adjudication, Mediation & facilitation
- Contract Strategies
- Contract Negotiations
- Commercial Settlement
- Dispute Management
- Expert Witness & Expert Determination

We have a deep understanding of procurement process; extensive experience of handling disputes; expertise in presenting and resolving conflicts on complex situations; and thorough understanding of the perceptions and objectives of stakeholders (public sectors, private sectors, funders, consultants, contractors and insurers).

With over 75 years' collective experience, AEO Consultancy key staff are experienced on all aspects of the dispute resolution techniques and are well recognised and respected in the industry.